



## Teaching Guide

Identifying Data					2021/22
<b>Subject (*)</b>	English in the Workplace	<b>Code</b>	662G01045		
<b>Study programme</b>	Grao en Turismo				
Descriptors					
Cycle	Period	Year	Type	Credits	
Graduate	1st four-month period	Fourth	Optional	6	
<b>Language</b>	English				
<b>Teaching method</b>	Face-to-face				
<b>Prerequisites</b>					
<b>Department</b>	Letras				
<b>Coordinador</b>	Moss , SarahMoss , Sarah Louise	<b>E-mail</b>	sarah.moss@udc.essarah.moss@udc.es		
<b>Lecturers</b>	Moss , Sarah Moss , Sarah Louise	<b>E-mail</b>	sarah.moss@udc.es		
<b>Web</b>					
<b>General description</b>	This course is designed to provide business communication skills for students who will soon need to use English in a working environment. They include basic Business English skills that are essential whatever you are doing in business, namely: familiarisation with and use of basic business terminology; working in multicultural environments; calling and holding meetings; negotiating; speaking on the telephone; business presentations. The emphasis is on oral skills.				
<b>Contingency plan</b>	<ol style="list-style-type: none"> <li>1. Modifications to the contents</li> <li>2. Methodologies <ul style="list-style-type: none"> <li>*Teaching methodologies that are maintained</li> <li>*Teaching methodologies that are modified</li> </ul> </li> <li>3. Mechanisms for personalized attention to students</li> <li>4. Modifications in the evaluation <ul style="list-style-type: none"> <li>*Evaluation observations:</li> </ul> </li> <li>5. Modifications to the bibliography or webgraphy</li> </ol>				

## Study programme competences / results

Code	Study programme competences / results
A6	Ter unha marcada orientación de servizo ao cliente.
A13	Manexar técnicas de comunicación.
A15	Traballar en inglés como lingua estranxeira.
A29	Traballar en medios socioculturais diferentes.
B1	Capacidade de análise e síntese.
B2	Comunicación oral e escrita en lingua nativa.
B3	Resolución de problemas.
B4	Razoamento crítico.
B5	Compromiso ético.
B6	Aprendizaxe autónoma.
B7	Adaptación a novas situacións.
C1	Expresarse correctamente, tanto de forma oral coma escrita, nas linguas oficiais da comunidade autónoma.
C2	Dominar a expresión e a comprensión de forma oral e escrita dun idioma estranxeiro.



C3	Utilizar as ferramentas básicas das tecnoloxías da información e as comunicacións (TIC) necesarias para o exercicio da súa profesión e para a aprendizaxe ao longo da súa vida.
C4	Desenvolverse para o exercicio dunha cidadanía aberta, culta, crítica, comprometida, democrática e solidaria, capaz de analizar a realidade, diagnosticar problemas, formular e implantar solucións baseadas no coñecemento e orientadas ao ben común.
C5	Entender a importancia da cultura emprendedora e coñecer os medios ao alcance das persoas emprendedoras.
C6	Valorar criticamente o coñecemento, a tecnoloxía e a información dispoñible para resolver os problemas cos que deben enfrontarse.
C7	Asumir como profesional e cidadán a importancia da aprendizaxe ao longo da vida.
C8	Valorar a importancia que ten a investigación, a innovación e o desenvolvemento tecnolóxico no avance socioeconómico e cultural da sociedade.

Learning outcomes			
Learning outcomes	Study programme competences / results		
To acquire communicative competence in the English language, in accordance with the professional context of the tourist industry.	A6	B1	C1
	A13	B2	C2
To become competent in the use of high frequency vocabulary used in professional situations in business and the tourist industry in particular.	A15	B3	C3
	A29	B4	C4
		B5	C5
		B6	C6
		B7	C7
			C8
To identify and employ written and oral discourse in the most appropriate register, using common rhetorical functions such as persuasion and information.	A6	B1	C1
	A13	B3	C2
To understand, analyse and summarise oral and written discourse in English commonly used in the tourist industry.	A15	B4	C3
	A29	B5	C4
		B6	C5
		B7	C6
			C7
			C8
To work in multicultural environments.	A6	B1	C2
	A13	B3	C4
	A15	B5	
	A29	B6	
		B7	

Contents	
Topic	Sub-topic
Understanding the basic language of business	Describing a company: management and organisational structure; facilities; departments; functions; working conditions; remuneration. Business plans.
	Working in multi-cultural environments
Telephone language	Telephone conventions: specific vocabulary
	Effective note taking and abbreviations
	Customer service: dealing with problems and handling complaints on the telephone.
Meetings and negotiations	Calling a meeting (written)
	Agenda (written)
	Chairing a meeting
	Negotiating
	Minutes (written)



Professional presentation skills:	Preparation and delivery: Introduction Arguments Conclusions Q&A Visuals Intonation and pauses
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Planning				
Methodologies / tests	Competencies / Results	Teaching hours (in-person & virtual)	Student?s personal work hours	Total hours
Seminar	A6 A13 A15 A29 B1 B2 B3 B4 B5 B6 B7 C1 C2 C3 C4 C5 C6 C7 C8	30	45	75
Simulation	A6 A13 A15 A29 B1 B3 B4 B5 B6 B7 C2 C3 C4 C5 C6 C7 C8	10	20	30
Oral presentation	A6 A13 A15 A29 B1 B3 B4 B5 B6 B7 C2 C3 C4 C5 C6 C7 C8	5	35	40
Personalized attention		5	0	5

(\* )The information in the planning table is for guidance only and does not take into account the heterogeneity of the students.

Methodologies	
Methodologies	Description
Seminar	Practical lessons in which the students will work with the necessary explanations and information in order to perfect their written, oral and aural skills. Prior preparation will be required for these classes.
Simulation	Oral and listening activities in which students will be given a situation in which they are required to act, i.e. meetings, negotiations, presentations, telephone conversations, etc. The material will be based on the skills acquired during the seminars, and will also require prior preparation.
Oral presentation	Work on the various sections of a business presentation, followed by preparation and delivery of a presentation on a tourism related topic or business plan.

Personalized attention	
Methodologies	Description
Oral presentation Seminar Simulation	The lessons are of an essentially practical nature, and in this sense students' participation is essential. This includes consulting with the lecturer if any sections of the course are unclear to the students, or if they encounter difficulties with the course contents. Students are encouraged to raise these issues during lesson times as well as in tutorial hours. They may also use electronic means including email, the Campus Virtual and Teams.

Assessment			
Methodologies	Competencies / Results	Description	Qualification
Oral presentation	A6 A13 A15 A29 B1 B3 B4 B5 B6 B7 C2 C3 C4 C5 C6 C7 C8	10 minute presentation with visuals.	30



Seminar	A6 A13 A15 A29 B1 B2 B3 B4 B5 B6 B7 C1 C2 C3 C4 C5 C6 C7 C8	Attendance, participation and completion of tasks to a satisfactory standard as required in the working environment. (10 %)  Assessment of knowledge of business vocabulary and multicultural awareness covered in class. This may be written or oral. (20%)	30
Simulation	A6 A13 A15 A29 B1 B3 B4 B5 B6 B7 C2 C3 C4 C5 C6 C7 C8	Telephone conversation: oral competence when speaking on the telephone and effective note taking (20%)  In-class group meeting(s) and negotiations. Students will be required to prepare all aspects of the meeting: Agenda, prior preparation, minutes, etc. (20%)	40

### Assessment comments

Attendance and active participation are essential elements of this course.

Students who are unable to comply with the 80% attendance requirements due to exemption from attendance as stipulated in regulations to this effect published by the University of A Coruña (Art. 3.b e 4.5 Normas de avaiación, revisión e reclamación das cualificacións dos estudos de grao e mestrado universitario (Art 3 e 8b) must complete all the assessment exercises, which will mean attending those sessions, which may be online.

In order to pass the course, students must obtain a passing grade on ALL sections.

Students will only be awarded ABSENT if they have not taken part in any of the activities that form part of the assessment system.

For the second opportunity, students will be required to resubmit / retake those sections of the course in which they did not obtain a passing grade.

The assessment procedure for the early examination session is as follows:

Vocabulary test (written or oral): 20%

Telephone conversation: 20%

Oral presentation: 60%

### Sources of information

<b>Basic</b>	<ul style="list-style-type: none"> <li>- L.Jones (2001). Working in English . Cambridge</li> <li>- N. brieger (1996). The Language of Business English. Prentice Hall</li> <li>- M.Grussendorf (2007). English for Presentations. Oxford University Press</li> <li>- K. Thomson (2007). English for Meetings. Oxford University Press</li> <li>- B. Mascull (2004). Business Vocabulary in Use (advanced). Cambridge</li> <li>- A. Watson-Delestree (1998). The Working Week. LTP</li> <li>- P.Emmerson (2002). Business Grammar Builder . Macmillan</li> <li>- B.J Naterop &amp; R. Revell (2004). Telephoning in English . Cambridge</li> </ul>
<b>Complementary</b>	<ul style="list-style-type: none"> <li>- E. Tierney (1994). Showtime. A Guide to Making Effective Presentations . Dublin. Oak Tree Press</li> <li>- M.Gannon (2001). Understanding Global Cultures. London. Sage Publications</li> </ul>

### Recommendations

#### Subjects that it is recommended to have taken before

Modern Language: English/662G01006

First Modern Language I: English/662G01015

First Modern Language II: English/662G01028

#### Subjects that are recommended to be taken simultaneously

#### Subjects that continue the syllabus

#### Other comments

Students are reminded that this is a subject covering English for Specific Purposes, and is NOT a General English course. Likewise, they are reminded that the study of a language requires perseverance and continuity over time.



(\*)The teaching guide is the document in which the URV publishes the information about all its courses. It is a public document and cannot be modified. Only in exceptional cases can it be revised by the competent agent or duly revised so that it is in line with current legislation.