

		Teaching	Guide		
	Identifyii	ng Data			2023/24
Subject (*)	Emprendemento e Autoemprego Code		610441007s		
Study programme	Máster Universitario en Bioloxía	Molecular, Celula	ar e Xenética (sen	nipresencial)	
		Descrip	otors		
Cycle	Period	Yea	r	Туре	Credits
Official Master's Degre	e 2nd four-month period	Firs	t	Obligatory	3
Language	Spanish		· ·		
Teaching method	Hybrid				
Prerequisites					
Department	Empresa				
Coordinador	Teijeiro Álvarez, Mercedes		E-mail	mercedes.teijeir	ro@udc.es
Lecturers	Teijeiro Álvarez, Mercedes		E-mail	mercedes.teijeir	ro@udc.es
Web					
General description	In increasingly globalized and co	mpetitive environ	ments, the figure	of the entrepreneur a	cquires a leading role in the
	economic and social context of a	community, esp	ecially the		
	creation of high added value companies based on development				
of scientific and technological advances in strategic sectors such as					
	dynamic element of growth. This	subject is part of	the Master's Deg	ree in Molecular, Cell	ular and Genetic Biology. The
	main contributions of the subject	are: understandi	ng the importance	e of entrepreneurial cu	Ilture, learning how to start a
	business and analyzing the conte	ext, as well as ev	aluating the oppo	rtunities and risks of e	ntrepreneurial actions.

	Study programme competences / results
Code	Study programme competences / results
A3	Skills of understanding the functioning of cells through the structural organization, biochemistry, gene expression and genetic variability.
A13	Skills to become a professional in health, pharmacy, veterinary, animal production, biotechnology or food sectors.
B7	Personal progress skills : that are able to learn from freelance way, adapting to new situations, developing necessary qualities as the
	creativity, skills of leadership, motivation for the excellence and the quality.
B8	Critical reasoning skills and ethical commitment with the society: sensitivity in front of bioethical problems and to the ones related to the
	natural resource conservation
B9	Skills of preparation, show and defense of a work.
B11	That students know how to apply the knowledge acquired and their ability to solve problems in new or little-known environments within
	broader (or multidisciplinary) contexts related to their area of ??study
B12	That students are able to integrate knowledge and face the complexity of formulating judgments based on information, which, being
	incomplete or limited, includes reflections on the social and ethical responsibilities linked to the application of their knowledge and
	judgments
B13	That students know how to communicate their conclusions and the knowledge and ultimate reasons that support them to specialized an
	non-specialized audiences in a clear and unambiguous way
C5	Understanding the importanceof entrepreneurial culture and the useful means for enterprising people.
C7	Developing the ability to work in interdisciplinary or transdisciplinary teams in order to offer proposals that can contribute to a sustainable
	environmental, economic, political and social development.
C8	Valuing the importance of research, innovation and technological development for the socioeconomic and cultural progress of society.
C9	Ability to manage times and resources: developing plans, prioritizing activities, identifying critical points, establishing goals and
	accomplishing them.

 Learning outcomes
 Study programme

 Competences /
 competences /

 results
 results



To know the possibility of applying the knowledge acquired for professional insertion with innovation criteria	AR3	BR7	CC5
	AR13	BR8	CC7
		BR9	CC8
		BC2	CC9
		BC3	
		BC4	
To know and apply the basic methodology to develop a business plan	AR16	BR10	CC11
	AR16	BR10	CC11
		BR10	CC11
		BC6	CC11
		BC6	
		BC6	
To know in a basic way the management of processes in companies	AR16	BR10	CC11
	AR16	BR10	CC11
		BR10	CC11
		BC6	CC11
		BC6	
		BC6	

Contents		
Topic Sub-topic		
Innovation, entrepreneurship and self-employment	Basic concepts of entrepreneurship and self-employment.	
	Importance of biotechnology entrepreneurship in the social and economic progress of	
	a society.	
	Situation of the EU and Spain. European paradox.	
	Types of entrepreneurship according to the purpose and level of innovation.	
Entrepreneurship methodology and business plans	Life cycle of a biotech company	
	Stages of biotech entrepreneurship.	
	Components of a business model	
Companies in the bio-health and biotechnology sector	Specific features	
	Success stories	

Planning	9		
Competencies /	Competencies / Teaching hours		Total hours
Results	(in-person & virtual)	work hours	
A3 A13 B7 B8 B9 B11	5	40	45
B12 B13 B7 B9 C5			
C7 C8 C9 C7			
A13 B8 B11 B12 B13	3	0	3
C5 C8			
A3 A13 B8 B11 B12	12	12	24
B13 C5 C8 C9			
	3	0	3
-	Results           A3 A13 B7 B8 B9 B11           B12 B13 B7 B9 C5           C7 C8 C9 C7           A13 B8 B11 B12 B13           C5 C8           A3 A13 B8 B11 B12	Results         (in-person & virtual)           A3 A13 B7 B8 B9 B11         5           B12 B13 B7 B9 C5         7           C7 C8 C9 C7	Results         (in-person & virtual)         work hours           A3 A13 B7 B8 B9 B11         5         40           B12 B13 B7 B9 C5         7 C8 C9 C7

	Methodologies
Methodologies	Description
Supervised projects	Supervised learning process aimed at helping students to work independently in a range of contexts (academic and
	professional). Focused primarily on learning ?how to do things? and on encouraging students to become responsible for their
	own learning.



Seminar	Group work technique aimed at in-depth exploration of given topic, consisting of group discussion, individual engagement,
	preparation of texts and collective conclusions.
Guest lecture /	Oral presentation (using audiovisual material and student interaction) designed to transmit knowledge and encourage learning.
keynote speech	Presentations of this type are variously referred to as ?expository method?, ?guest lectures? or ?keynote speeches?. (The
	term ?keynote? refers only to a type of speech delivered on special occasions, for which the lecture sets the tone or
	establishes the underlying theme; it is characterised by its distinctive content, structure and purpose, and relies almost
	exclusively on the spoken word to communicate its ideas.)

	Personalized attention
Methodologies	Description
Supervised projects	All doubts raised in the tutorial hours will be addressed via Teams

		Assessment	
Methodologies	Competencies /	Description	Qualification
	Results		
Supervised projects	A3 A13 B7 B8 B9 B11	Realization and presentation of a business plan where all the contents covered in the	100
	B12 B13 B7 B9 C5	module are reflected.	
	C7 C8 C9 C7		

Assessment comments

1. Assessment conditions: Teams/Moodle

2. Identification of the student: students must prove their personality in accordance with current regulations.

B) TYPES OF RATING:

1. No-show grade: when students only participate in assessment activities that have a weighting of less than 20% on the final grade, regardless of the grade achieved.

2. Students with recognition of part-time dedication and academic waiver of attendance exemption: Except for the dates approved in the Faculty Board for the final objective test, for the remaining tests a specific calendar of compatible dates will be agreed at the beginning of the course with your dedication. The evaluation will follow the same criteria as full-time students.

1. First opportunity: the evaluation criteria previously indicated in this section will be applied.

2. Second Chance: The evaluation criteria are the same for all evaluation opportunities.

3. Early call: in the early call it is possible to recover the points of the continuous evaluation by means of additional questions to the final objective test.

	Sources of information
Basic	- Alexandre Osterwalder & amp; amp; Yves Pigneur (2012). Generación de modelos de negocio. Deusto
	- Tomaso Canonici y Antonio Núñez (2019). El líder ante la innovación . Opinno and Parangon Partners
	- César Ullastres (2012). Diez casos de éxito de empresas biotecnológicas en España. Genoma
	- Xavier Vence Deza y David Rodeiro Pazos (2014). Innovación y emprendimiento con base en las ciencias.
	Universidade de Santiago de Compostela
Complementary	

Recommendations
Subjects that it is recommended to have taken before
Subjects that are recommended to be taken simultaneously
Subjects that continue the syllabus
Other comments



1. A entrega dos traballos documentais que se realicen nesta materia:a. Solicitarase en formato virtual e/ou soporte informáticob. Realizarase a través de Moodle, en formato dixital sen necesidade de imprimilos2. Débese ter en conta a importancia dos principios éticos relacionados cos valores de sustentabilidade nos comportamentos persoais e profesionais.3. Traballarase para identificar e modificar prexuízos e actitudes sexistas e influirase na contorna para modificalos e fomentar valores de respecto e igualdade.4. Facilitarase a plena integración do alumnado que por razóns físicas, sensoriais, psíquecias ou socioculturais, experimenten dificultades a un acceso adecuado, igualitario e proveitoso á vida universitaria.

(\*)The teaching guide is the document in which the URV publishes the information about all its courses. It is a public document and cannot be modified. Only in exceptional cases can it be revised by the competent agent or duly revised so that it is in line with current legislation.